

# 2021 - 2022 Doosan Factory Direct Bobcat Mower Dealer Program



**Product Pricing Effective October 1, 2021**

**Bobcat****2021 - 2022 Program**

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# Doosan Factory Direct Dealer Procedures:

Educational Services Commission of New Jersey  
 Bid #ESCNJ 18/19-25  
 Bid Term: 2/22/19 - 2/21/21; Extended to 2/21/22; Extended to 2/21/23

- ❖ **Equipment Ordering:** Contact Your Territory Manager or submit to [jbischoff@stevenwillandinc.com](mailto:jbischoff@stevenwillandinc.com)
- ❖ **Parts Ordering:** Place Orders through SWI EDI, [plcparts@stevenwillandinc.com](mailto:plcparts@stevenwillandinc.com), fax to 973-579-5839 or call SWI's Parts Dept.
- ❖ **Co-Op, Rebates, Spiffs, Bid Assist, Fleet:** Submit claims to [claims@stevenwillandinc.com](mailto:claims@stevenwillandinc.com) or fax to 973-579-5637
- ❖ **Service:** Doosan will be overseeing Factory Direct Dealers, however George Chattaway will assist wherever he can



## 2021 Key Personnel List

### Office Staff

Name	Title	Ext.	E-Mail Address
Scott Willand	President	127	<a href="mailto:swilland@stevenwillandinc.com">swilland@stevenwillandinc.com</a>
Edward Mueller	Director Sales & Marketing/GM	131	<a href="mailto:edmueller@stevenwillandinc.com">edmueller@stevenwillandinc.com</a>
Pat Davenport	Inside Sales Manager	133	<a href="mailto:pdavenport@stevenwillandinc.com">pdavenport@stevenwillandinc.com</a>
Pete Manganelli	Inside Sales Department	117	<a href="mailto:pmanganelli@stevenwillandinc.com">pmanganelli@stevenwillandinc.com</a>
Michael Fox	Inside Sales Department	116	<a href="mailto:mfox@stevenwillandinc.com">mfox@stevenwillandinc.com</a>
Don Shauger	Inside Sales Department	144	<a href="mailto:dshauger@stevenwillandinc.com">dshauger@stevenwillandinc.com</a>
Joseph Banach	Controller	129	<a href="mailto:jbanach@stevenwillandinc.com">jbanach@stevenwillandinc.com</a>
Christine Reich	Human Resource/Office Manager	122	<a href="mailto:creich@stevenwillandinc.com">creich@stevenwillandinc.com</a>
Deborah Paul	Receivables Mgmt. Specialist	110	<a href="mailto:dpaul@stevenwillandinc.com">dpaul@stevenwillandinc.com</a>
Mary Ellen Wilton	Accounts Receivable	132	<a href="mailto:mwilton@stevenwillandinc.com">mwilton@stevenwillandinc.com</a>
Sue Lail	Accounts Payable	134	<a href="mailto:slail@stevenwillandinc.com">slail@stevenwillandinc.com</a>
Howard Kaplan	Marketing Department	176	<a href="mailto:hkaplan@hmkmarketingservices.com">hkaplan@hmkmarketingservices.com</a>
Jennifer Bischoff	Sales & Marketing Executive Assistant	140	<a href="mailto:jbischoff@stevenwillandinc.com">jbischoff@stevenwillandinc.com</a>
Steffen Willand	Multi-Media Communications	145	<a href="mailto:stefwilland@stevenwillandinc.com">stefwilland@stevenwillandinc.com</a>
Alison Matt	Administrative Assistant	135	<a href="mailto:amatt@stevenwillandinc.com">amatt@stevenwillandinc.com</a>

### Customer Service

Name	Title	Ext.	E-Mail Address
George Chattaway	Customer Service Manager	115	<a href="mailto:gchattaway@stevenwillandinc.com">gchattaway@stevenwillandinc.com</a>
Scott McGowan	Customer Service Technician	114	<a href="mailto:smcgowan@stevenwillandinc.com">smcgowan@stevenwillandinc.com</a>

### Parts Department

Name	Title	Ext.	E-Mail Address
Jeff Dopson	Parts Department Manager	150	<a href="mailto:jdopson@stevenwillandinc.com">jdopson@stevenwillandinc.com</a>
Dan Howard	Parts Order Support	130	<a href="mailto:dhoward@stevenwillandinc.com">dhoward@stevenwillandinc.com</a>
Jeff Olimpaito	Parts Order Support	113	<a href="mailto:jolimpaito@stevenwillandinc.com">jolimpaito@stevenwillandinc.com</a>
Karen Alpers	Parts Order Support	119	<a href="mailto:kalpers@stevenwillandinc.com">kalpers@stevenwillandinc.com</a>
Lisa Wilson	Parts Order Support	148	<a href="mailto:lwilson@stevenwillandinc.com">lwilson@stevenwillandinc.com</a>

### Warehouse & Traffic

Name	Title	Ext.	E-Mail Address
Shawn Davenport	Warehouse & Traffic Manager	142	<a href="mailto:sdavenport@stevenwillandinc.com">sdavenport@stevenwillandinc.com</a>
Bill Wibbelt	Warehouse, Traffic & Sales Support	169	<a href="mailto:bwibbelt@stevenwillandinc.com">bwibbelt@stevenwillandinc.com</a>



# 2021 Key Personnel List

## Field Sales Managers

Name	Title	Phone	E-Mail Address
Stu Markowitz	Mid-Atlantic Sales Territory	203-885-9521	smarkowitz@stevenwillandinc.com
Dave Willis	New England Sales Territory	508-847-3079	dwillis@stevenwillandinc.com

## Territory Managers - Mid-Atlantic

Name	Title	Phone	E-Mail Address
Bill Dougherty	Southern & Central NJ - SE PA	609-234-6316	bdougherty@stevenwillandinc.com
Bryan Albright	NE, Central & Western PA, Western MD & NE WV	973-600-4809	balbright@stevenwillandinc.com
Jeff Deckman	Delaware, Maryland & NE WV	862-266-5918	jdeckman@stevenwillandinc.com
Art Stone	Central & Northern NJ, Rockland & Richmond Counties NY	732-279-5753	astone@stevenwillandinc.com
Kevin Ranagan	Nassau, Suffolk, Westchester, New York, Kings, Queens & Bronx Counties NY	516-477-6786	kranagan@stevenwillandinc.com

## Territory Managers - New England

Name	Title	Phone	E-Mail Address
Andrew Karistinos	Connecticut & Rhode Island	973-600-9834	akaristinos@stevenwillandinc.com
Mike Creech	Massachusetts	413-351-6024	mcreech@stevenwillandinc.com
Rick Gibbs	Eastern & Western New York State	973-600-0643	rgibbs@stevenwillandinc.com
Terry Robison	Vermont, New Hampshire & Maine	862-268-7066	trobison@stevenwillandinc.com

Department Contact	Department Email Address	Phone System Option Number
Equipment Ordering	plcequipmentsales@stevenwillandinc.com	Option #1
Parts Ordering	plcparts@stevenwillandinc.com	Option #2
Promo/Co-op Claims	claims@stevenwillandinc.com	N/A
Technical Service	plcservice@stevenwillandinc.com	Option #3

Please check [www.stevenwillandinc.com](http://www.stevenwillandinc.com) for complete territory listings by county

23 Route 206 ~ PO Box 9  
 Augusta, NJ 07822  
 P: 888-229-4561 F: 800-644-1045  
[www.stevenwillandinc.com](http://www.stevenwillandinc.com)

# Coming In Early 2022

# All New Doosan Walk-Behind Mowers



## Consumer ZT Mowers ZT2000



### Standard Equipment

Kawasaki FR651V Gas Engine - 9992001/9992002  
Kawasaki FR691V Gas Engine - 9992003

**Deck:**

- TufDeck™ Cutting System
  - Double-Wave™ Baffles
  - XL Grass Discharge Chute
    - Front Bull-nose Designed
- Steel Fabricated Spindle Assemblies

**Engine Compartment:**

- Rear Engine Guard

**Tires:**

- Drive Tires: 20 x 8.0 - 10 OTR-9992001
  - 20 x 10.0 - 10 OTR-9992002/9992003
- Caster Tires: 11 x 6.0 - 5 OTR

**Transmission:**

- HG ZT-2800 Hydrostatic Transaxles

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- High Back Seat with Spring Suspension
  - Fore/Aft Adjustment
- Meets Standard ANSI/OPEI B71.1

**Operator Controls:**

- Foot Deck Lift Assist
- Height of Cut Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 500 hours, whichever occurs first**

### Quick Specs

	<u>ZT2000</u>	<u>ZT2000</u>	<u>ZT2000</u>
Model Number	9992001	9992002	9992003
Configuration	Riding Mower	Riding Mower	Riding Mower
Engine Model	Kaw FR651V	Kaw FR651V	Kaw FR691V
Engine CC	726 cc	726 cc	726 cc
Engine Fuel	Gasoline	Gasoline	Gasoline
Fuel Capacity	3.8 gal.	3.8 gal.	3.8 gal.
Engine Cooling	Air	Air	Air
Engine Oil Capacity	2.1 qt.	2.1 qt.	2.1 qt.
Engine Air Filter	Dual Element	Dual Element	Dual Element
Charging Systems	15 amps	15 amps	15 amps
Clutch	105 ft. lb.	105 ft. lb.	105 ft. lb.
Transmission Oil Capacity	4 qt.	4 qt.	4 qt.
Transmission Pump Displacement	10 cc	10 cc	10 cc
Travel Speed - Forward	0-7 mph	0-7 mph	0-7 mph
Travel Speed -Reverse	0-3 mph	0-3 mph	0-3 mph
Operating Weight	684 lb.	736 lb.	752 lb.
Overall Width (Chute Up)	43.25 in.	48.87 in.	54.38 in.
Overall Length	76.0 in.	76.0 in.	76.0 in.
Wheelbase	48.02 in.	48.02 in.	48.02 in.
Blade Tip Speed	18809 fpm @ 3550 rpm	17365 fpm @ 3550 rpm	18142 fpm @ 3550 rpm
Cutting Height Range	1.5-4.875 in.	1.5-4.875 in.	1.5-4.875 in.
Cutting Width	42 in.	48 in.	52 in.



## ZT2000 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Consumer ZT2000 Mowers

9992001	ZT2000 - FR651V KAW - 42" SD	\$ 4,799.00	\$3,647.24	\$135.00
9992002	ZT2000 - FR651V KAW - 48" SD	\$ 4,949.00	\$3,761.24	\$135.00
9992003	ZT2000 - FR691V KAW - 52" SD	\$ 5,149.00	\$3,913.24	\$135.00

### Consumer ZT2000 Mowers - Kits

970348	Mulch Kit - 42"	\$ 109.99	\$ 83.59	Plus Freight
970533	Mulch Kit - 48"	\$ 229.99	\$ 174.79	Plus Freight
970408	Mulch Kit - 52"	\$ 229.99	\$ 174.79	Plus Freight
970426	ECO-PLATE Kit - 48"	\$ 49.99	\$ 37.99	Plus Freight
970404	ECO-PLATE Kit - 52"	\$ 49.99	\$ 37.99	Plus Freight
970461	Grass Catcher Conversion Kit - 52" / 36"	\$ 25.00	\$ 19.00	Plus Freight
970462	Grass Catcher Conversion Kit - 61" / 48" / 42"	\$ 25.00	\$ 19.00	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 359.09	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 289.99	Plus Freight
970592	Striping Kit 48"	\$ 69.99	\$ 53.19	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 53.19	Plus Freight
970580	ROPS Kit - ZT2000	\$ 442.86	\$ 336.57	Plus Freight
970394	Suspension Seat Kit - ZT2000, ZT3000	\$ 179.99	\$ 136.79	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.99	\$ 68.39	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

All Doosan Bobcat Mowers in this price list are invoiced with a Destination Charge from the Factory.

The Destination Charge will be included with every invoice and can be floor planned.

There are **No Additional Freight Charges** on any Doosan Bobcat Mowers in this price list.

Doosan Bobcat Mowers in this price list **Do Not Count** towards any Point Values in the SWI Freight Program.

Prices & Specifications are subject to Change Without Notice Or Obligation

Steven Willand Inc. \* Augusta, NJ  
(888) 229-4561 \* Fax (800) 644-1045  
www.stevenwillandinc.com

Effective October 1, 2021

Bid Term: 2/22/19 - 2/21/21; Extended to 2/21/22; Extended to 2/21/23

## Consumer ZT Mowers ZT3000



### Standard Equipment

Kawasaki FT651V Gas Engine - 9993001  
Kawasaki FT691V Gas Engine - 9993002  
Kawasaki FT730V Gas Engine - 9993003

**Deck:**

- TufDeck Pro™ Cutting System
  - Double-Wave™ Baffles
  - XL Grass Discharge Chute
    - Front Bull-Nose Designed
- Cast Aluminum Spindle Assemblies

**Engine Compartment:**

- Rear Engine Guard

**Tires:**

- Drive Tires: 22 x 11.0 - 10 OTR
- Caster Tires: 13 x 6.5 - 6 OTR

**Transmission:**

- HG ZT-3100 Hydrostatic Transaxle

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- High Back Seat with Spring Suspension with EVC
  - Fore/Aft Adjustment
  - Padded Arm Rests
- Meets Standard ANSI/OPEI B71.1

**Operator Controls:**

- Foot Deck Lift Assist
- Height of Cut Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 1,000 hours, whichever occurs first**

### Quick Specs

	<u>ZT3000</u>	<u>ZT3000</u>	<u>ZT3000</u>
Model Number	9993001	9993002	9993003
Configuration	Riding Mower	Riding Mower	Riding Mower
Engine Model	Kaw FT651V	Kaw FT691V	Kaw FT730V
Engine CC	726 cc	726 cc	726 cc
Engine Fuel	Gasoline	Gasoline	Gasoline
Fuel Capacity	3.8 gal.	3.8 gal.	3.8 gal.
Engine Cooling	Air	Air	Air
Engine Oil Capacity	2.1 qt.	2.1 qt.	2.1 qt.
Engine Air Filter	Dual Element	Dual Element	Dual Element
Charging Systems	15 amps	15 amps	15 amps
Clutch	125 ft. lb.	125 ft. lb.	125 ft. lb.
Transmission Oil Capacity	4 qt.	4 qt.	4 qt.
Transmission Pump Displacement	10 cc	10 cc	10 cc
Travel Speed - Forward	0-8 mph	0-8 mph	0-8 mph
Travel Speed -Reverse	0-3.5 mph	0-3.5 mph	0-3.5 mph
Operating Weight	758 lb.	774 lb.	817 lb.
Overall Width (Chute Up)	48.87 in.	54.38 in.	63 in.
Overall Length	76.0 in.	76.0 in.	76.0 in.
Wheelbase	48.02 in.	48.02 in.	48.02 in.
Blade Tip Speed	17365 fpm @ 3550 rpm	18142 fpm @ 3550 rpm	18809 fpm @ 3550 rpm
Cutting Height Range	1.5-4.875 in.	1.5-4.875 in.	1.5-4.875 in.
Cutting Width	48 in.	52 in.	61 in.





## ZT3000 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Consumer ZT3000 Mowers

9993001	ZT3000 - FT651V KAW - 48" SD	\$ 6,599.00	\$5,015.24	\$180.00
9993002	ZT3000 - FT691V KAW - 52" SD	\$ 6,799.00	\$5,167.24	\$180.00
9993003	ZT3000 - FT730V KAW - 61" SD	\$ 7,099.00	\$5,395.24	\$180.00

### Consumer ZT3000 Mowers - Kits

970533	Mulch Kit - 48"	\$ 229.99	\$ 179.39	Plus Freight
970409	Mulch Kit - 61"	\$ 229.99	\$ 179.39	Plus Freight
970426	ECO-PLATE Kit - 48"	\$ 49.99	\$ 38.99	Plus Freight
970404	ECO-PLATE Kit - 52"	\$ 49.99	\$ 38.99	Plus Freight
970405	ECO-PLATE Kit - 61"	\$ 49.99	\$ 38.99	Plus Freight
970461	Grass Catcher Conversion Kit - 52" / 36"	\$ 25.00	\$ 19.50	Plus Freight
970462	Grass Catcher Conversion Kit - 61" / 48" / 42"	\$ 25.00	\$ 19.50	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 368.54	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 297.62	Plus Freight
970592	Striping Kit 48"	\$ 69.99	\$ 54.59	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 54.59	Plus Freight
970585	ROPS Kit - ZT3000	\$ 442.86	\$ 345.43	Plus Freight
970394	Suspension Seat Kit - ZT2000, ZT3000	\$ 179.99	\$ 140.39	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.99	\$ 70.19	Plus Freight
970315	Hitch Kit	\$ 15.00	\$ 11.70	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

All Doosan Bobcat Mowers in this price list are invoiced with a Destination Charge from the Factory.

The Destination Charge will be included with every invoice and can be floor planned.

There are **No Additional Freight Charges** on any Doosan Bobcat Mowers in this price list.

Doosan Bobcat Mowers in this price list **Do Not Count** towards any Point Values in the SWI Freight Program.

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Effective October 1, 2021

Bid Term: 2/22/19 - 2/21/21; Extended to 2/21/22; Extended to 2/21/23

# Commercial ZT Mowers ZT3500



## Standard Equipment

Kawasaki FX651V Gas Engine - 9993501  
 Kawasaki FX691V Gas Engine - 9993502  
 Kawasaki FX730V Gas Engine - 9993503

**Deck:**

- TufDeck Pro™ Cutting System
  - Double-Wave™ Baffles
  - XL Grass Discharge Chute
  - Front Bull-Nose Designed
- Cast Aluminum Spindle Assemblies

**Engine Compartment:**

- Rear Engine Guard

**Tires:**

- Drive Tires: 23 x 10.5 - 12 OTR
- Caster Tires: 13 x 6.5 - 6 OTR

**Transmission:**

- HG ZT-3400 Hydrostatic Transaxles

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- High Back Full Mechanical Suspension Seat
  - Fore/Aft Adjustment
- Seat Belt
- Meets Standard ANSI/OPEI B71.4

**Operator Controls:**

- Foot Deck Lift Assist
- Height of Cut Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 1,000, hours whichever occurs first**

## Quick Specs

	<u>ZT3500</u>	<u>ZT3500</u>	<u>ZT3500</u>
	9993501	9993502	9993503
Model Number	9993501	9993502	9993503
Configuration	Riding Mower	Riding Mower	Riding Mower
Engine Model	Kaw FX651V	Kaw FX691V	Kaw FX730V
Engine CC	726 cc	726 cc	726 cc
Engine Fuel	Gasoline	Gasoline	Gasoline
Fuel Capacity	7.8 gal.	7.8 gal.	7.8 gal.
Engine Cooling	Air	Air	Air
Engine Oil Capacity	2.2 qt.	2.2 qt.	2.2 qt.
Engine Air Filter	Dual-Stage Canister	Dual-Stage Canister	Dual-Stage Canister
Charging Systems	15 amps	15 amps	15 amps
Clutch	125 ft. lb.	125 ft. lb.	125 ft. lb.
Transmission Oil Capacity	4 qt.	4 qt.	4 qt.
Transmission Pump Displacement	12 cc	12 cc	12 cc
Travel Speed - Forward	0–10 mph	0–10 mph	0–10 mph
Travel Speed -Reverse	0–3.5 mph	0–3.5 mph	0–3.5 mph
Operating Weight	773 lb.	789 lb.	832 lb.
Overall ROPS Height - Up	68.21 in.	68.21 in.	68.21 in.
Overall ROPS Height - Down	46.82 in.	46.82 in.	46.82 in.
Overall Width (Chute Up)	48.87 in.	54.38 in.	63 in.
Overall Length	76.0 in.	76.0 in.	79.0 in.
Wheelbase	48.02 in.	48.02 in.	48.02 in.
Blade Tip Speed	17365 fpm @ 3550 rpm	18142 fpm @ 3550 rpm	18809 fpm @ 3550 rpm
Cutting Height Range	1.5–4.875 in.	1.5–4.875 in.	1.5–4.875 in.
Cutting Width	48 in.	52 in.	61 in.





## ZT3500 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Commercial ZT3500 Mowers

9993501	ZT3500 - FX651V KAW - 48" SD	\$ 8,269.00	\$6,284.44	\$230.00
9993502	ZT3500 - FX691V KAW - 52" SD	\$ 8,469.00	\$6,436.44	\$230.00
9993503	ZT3500 - FX730V KAW - 61" SD	\$ 8,799.00	\$6,687.24	\$230.00

### Commercial ZT3500 Mowers - Kits

970533	Mulch Kit - 48"	\$ 229.99	\$174.79	Plus Freight
970409	Mulch Kit - 61"	\$ 229.99	\$174.79	Plus Freight
970426	ECO-PLATE Kit - 48"	\$ 49.99	\$37.99	Plus Freight
970404	ECO-PLATE Kit - 52"	\$ 49.99	\$37.99	Plus Freight
970405	ECO-PLATE Kit - 61"	\$ 49.99	\$37.99	Plus Freight
970461	Grass Catcher Conversion Kit - 52" / 36"	\$ 25.00	\$19.00	Plus Freight
970462	Grass Catcher Conversion Kit - 61" / 48" / 42"	\$ 25.00	\$19.00	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$359.09	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$289.99	Plus Freight
970592	Striping Kit 48"	\$ 69.99	\$53.19	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$53.19	Plus Freight
970649	ROPS Kit - ZT3500	\$ 349.99	\$265.99	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.99	\$68.39	Plus Freight
970315	Hitch Kit	\$ 15.00	\$11.40	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

All Doosan Bobcat Mowers in this price list are invoiced with a Destination Charge from the Factory.

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Effective October 1, 2021

Bid Term: 2/22/19 - 2/21/21; Extended to 2/21/22; Extended to 2/21/23

## Commercial ZS Mowers ZS4000



### Standard Equipment

Kawasaki FX600V Gas Engine - 9994001  
Kawasaki FX651V Gas Engine - 9994002  
Kawasaki FT730V EFI Gas Engine - 9994003/9994004

**Deck:**

- AirFX™ Cutting System
  - Air-Gap Baffles
  - XL Grass Discharge Chute
    - Front Bull-Nose Designed
    - Deep profile
    - Adjustable Front Lips
- Steel Fabricated Spindle Assemblies

**Tires:**

- Drive Tires: 20 x 8.0 - 10 OTR-9994001  
23 x 8.5 - 12 OTR-9994002  
23 x 10.5 - 12 OTR-9994003/9994004
- Caster Tires: 11 x 6.0 - 5 OTR-9994001  
13 x 6.5 - 6 OTR-9994002/9994003/9994004

**Transmission:**

- HG ZT-3100 Hydrostatic Transaxles -9994001
- HG ZT-3400 Hydrostatic Transaxles -9994002/9994003/9994004

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- Key Switch
- Front Mounted Light
- Wide Platform
  - Anti-Vibration
  - Flip-Up Operator Platform
- Meets Standard ANSI/OPEI B71.4

**Operator Controls:**

- Hand Deck Lift Assist
- Height of Cut Tethered Pin
- Tool-Free Adjustable Tracking Controls

**Warranty: 36 months or 2,000 hours, whichever occurs first**

### Quick Specs

	<u>ZS4000</u>	<u>ZS4000</u>	<u>ZS4000</u>	<u>ZS4000</u>
Model Number	9994001	9994002	9994003	9994004
Configuration	Stand on	Stand on	Stand on	Stand on
Engine Model	Kaw FX600V	Kaw FX651V	Kaw FT730 EFI	Kaw FT730 EFI
Engine CC	603 cc	726 cc	726 cc	726 cc
Engine Fuel	Gasoline	Gasoline	Gasoline	Gasoline
Fuel Capacity	5.1 gal.	6.5 gal.	6.5 gal.	6.5 gal.
Engine Cooling	Air	Air	Air	Air
Engine Oil Capacity	1.8 qt.	2.2 qt.	2.2 qt.	2.2 qt.
Engine Air Filter	Dual Element	Dual Element	Dual Element	Dual Element
Charging Systems	15 amps	15 amps	15 amps	15 amps
Clutch	125 ft. lb.	200 ft. lb.	200 ft. lb.	200 ft. lb.
Transmission Oil Capacity	4 qt.	4 qt.	4 qt. each	4 qt. each
Transmission Pump Displacement	10 cc	12 cc	12 cc	12 cc
Travel Speed - Forward	0-9 mph	0-10.5 mph	0-10.5 mph	0-10.5 mph
Travel Speed -Reverse	0-3.5 mph	0-3.5 mph	0-3.5 mph	0-3.5 mph
Operating Weight	800 lb.	961 lb.	991 lb.	1,028 lb.
Tower Height	40.9 in.	41.8 in.	41.8 in.	41.8 in.
Overall Width (Chute Up)	35.35 in.	49.3 in.	54.48 in.	63.4 in.
Overall Length	64.0 in.	64.0 in.	64.0 in.	64.0 in.
Wheelbase	34.18 in.	44.67 in.	49.79 in.	49.79 in.
Blade Tip Speed	17600 fpm @ 3550 rpm	17800 fpm @ 3550 rpm	18586 fpm @ 3550 rpm	18500 fpm @ 3550 rpm
Cutting Height Range	1.5-4.5 in.	1.5-4.5 in.	1.5-4.5 in.	1.5-4.5 in.
Cutting Width	36 in.	48 in.	52 in.	61 in.



## ZS4000 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Commercial ZS4000 Mowers

9994001	ZS4000 - FX600V KAW - 36" SD	\$ 8,249.00	\$6,269.24	\$230.00
9994002	ZS4000 - FX651V KAW - 48" SD	\$ 8,799.00	\$6,687.24	\$230.00
9994003	ZS4000 - FT730V KAW EFI - 52" SD	\$ 9,699.00	\$7,371.24	\$230.00
9994004	ZS4000 - FT730V KAW EFI - 61" SD	\$ 9,999.00	\$7,599.24	\$230.00

### Commercial ZS4000 Mowers - Kits

970564	Mulch Kit - 36"	\$ 173.38	\$ 131.77	Plus Freight
970589	Mulch Kit - 48"	\$ 227.92	\$ 173.22	Plus Freight
970579	Mulch Kit - 52"	\$ 227.92	\$ 173.22	Plus Freight
970588	Mulch Kit - 61"	\$ 227.92	\$ 173.22	Plus Freight
970577	ECO-PLATE Kit - 52"	\$ 47.82	\$ 36.34	Plus Freight
970567	ECO-PLATE Kit - 61"	\$ 47.82	\$ 36.34	Plus Freight
970461	Grass Catcher Conversion Kit - 52" / 36"	\$ 25.00	\$ 19.00	Plus Freight
970462	Grass Catcher Conversion Kit - 61" / 48" / 42"	\$ 25.00	\$ 19.00	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 359.09	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 289.99	Plus Freight
970592	Striping Kit 48"	\$ 69.99	\$ 53.19	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 53.19	Plus Freight
970558	Metal Grass Catcher Mounting Kit	\$ 61.25	\$ 46.55	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.99	\$ 68.39	Plus Freight
970645	Weight Kit - 30lbs - 36" Mower	\$ 159.32	\$ 121.08	Plus Freight
970565	Weight Kit - 48" - 61" Mower	\$ 111.19	\$ 84.50	Plus Freight
970315	Hitch Kit	\$ 15.00	\$ 11.40	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

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Effective October 1, 2021

Bid Term: 2/22/19 - 2/21/21; Extended to 2/21/22; Extended to 2/21/23

# Commercial ZT Mowers

## ZT6000



### Standard Equipment

Kawasaki FX801V Gas Engine - 9996010/9996011

**Deck:**

- AirFX™ Cutting System
- Air-Gap Baffles
- XL Grass Discharge Chute
  - Front Bull-Nose Designed
  - Deep Profile
  - Adjustable Front Lips
- Cast Iron Spindle Assemblies

**Engine Compartment:**

- Rear Engine Guard
- Rear Bumper

**Tires:**

- Drive Tires: 24 x 10.5 - 12 OTR
- Caster Tires: 13 x 6.5 - 6 OTR

**Transmission:**

- HG ZT-4400 Hydrostatic Transaxle

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- High Back Full Mechanical Suspension Seat
  - Fore/Aft Adjustment
- Seat Belt
- Roll Over Protective Structure (ROPS) meets OSHA 1928.51 & 1928.52
- Meets Standard ANSI/OPEI B71.4
- Rotating Foot Plate

**Operator Controls:**

- Hand Deck Lift Assist
- Adjustable Foot Deck Lift Assist
- Height of Cut Tethered Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 2,000 hours, whichever occurs first**

### Quick Specs

	<u>ZT6000</u>	<u>ZT6000</u>
Model Number	9996010	9996011
Configuration	Riding Mower	Riding Mower
Engine Model	Kaw FX801V	Kaw FX801V
Engine CC	852 cc	852 cc
Engine Fuel	Gasoline	Gasoline
Fuel Capacity	15 gal.	15 gal.
Engine Cooling	Air	Air
Engine Oil Capacity	2.4 qt.	2.4 qt.
Engine Air Filter	Canister Air Filter	Canister Air Filter
Charging Systems	15 amps	15 amps
Clutch	225 ft. lb.	225 ft. lb.
Transmission Oil Capacity	4.5 qt. each	4.5 qt. each
Transmission Pump Displacement	12 cc	12 cc
Travel Speed - Forward	0-12 mph	0-12 mph
Travel Speed -Reverse	0-4 mph	0-4 mph
Operating Weight	1,371 lb.	1,421 lb.
Overall ROPS Height - Up	70.1 in. (24 in. tires) / 71.3 in. (26 in. tires)	70.1 in. (24 in. tires) / 71.3 in. (26 in. tires)
Overall ROPS Height - Down	45.2 in. (24 in. tires) / 46.4 in. (26 in. tires)	45.2 in. (24 in. tires) / 46.4 in. (26 in. tires)
Overall Width (Chute Up)	54.3 in.	63 in.
Overall Length	83.0 in.	83.0 in.
Wheelbase	52.8 in.	52.8 in.
Blade Tip Speed	18586 fpm @ 3550 rpm	18500 fpm @ 3550 rpm
Cutting Height Range	1-5.5 in.	1-5.5 in.
Cutting Width	52 in.	61 in.





## ZT6000 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Commercial ZT6000 Mowers

9996010	ZT6000 - FX801V KAW - 52" SD	\$ 10,999.00	\$8,359.24	\$295.00
9996011	ZT6000 - FX801V KAW - 61" SD	\$ 11,349.00	\$8,625.24	\$295.00

### Commercial ZT6000 Mowers - Kits

970578	Mulch Kit - 52"	\$ 227.92	\$ 173.22	Plus Freight
970588	Mulch Kit - 61"	\$ 227.92	\$ 173.22	Plus Freight
970577	ECO-PLATE Kit - 52"	\$ 47.82	\$ 36.34	Plus Freight
970567	ECO-PLATE Kit - 61"	\$ 47.82	\$ 36.34	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 359.09	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 289.99	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 53.19	Plus Freight
970649	ROPS Canopy Kit	\$ 349.99	\$ 265.99	Plus Freight
970621	12V Light Kit - ZT6000, ZT61000	\$ 211.21	\$ 160.52	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.51	\$ 68.03	Plus Freight
970315	Hitch Kit	\$ 15.00	\$ 11.40	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

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# Commercial ZT Mowers ZT6100



## Standard Equipment

Kawasaki FX850V Gas Engine - 9996012  
 Kawasaki FX850V EFI Gas Engine - 9996013

**Deck:**

- AirFX™ Cutting System
  - Air-Gap Baffles
  - XL Grass Discharge Chute
    - Front Bull-Nose Designed
    - Deep Profile
    - Adjustable Front Lips
- Cast Iron Spindle Assemblies

**Engine Compartment:**

- Rotating Rear Bumper
- 2 Inch Hitch Receiver

**Tires:**

- Drive Tires: 24 x 12 - 12 OTR
- Caster Tires: 13 x 6.5 - 6 No Flat OTR

**Transmission:**

- HG ZT-4400 Hydrostatic Transaxle

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- High Back Full Mechanical Suspension Seat
  - Fore/Aft Adjustment
- Seat Belt
- Roll Over Protective Structure (ROPS) meets OSHA 1928.51 & 1928.52
- Meets Standard ANSI/OPEI B71.4
- Rotating Foot Plate

**Operator Controls:**

- Hand Deck Lift Assist
- Adjustable Foot Deck Lift Assist
- Height of Cut Tethered Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 2,000 hours, whichever occurs first**

## Quick Specs

	<u>ZT6100</u>	<u>ZT6100</u>
Model Number	9996012	9996013
Configuration	Riding Mower	Riding Mower
Engine Model	Kaw FX850V	Kaw FX850V EFI
Engine CC	852 cc	852 cc
Engine Fuel	Gasoline	Gasoline
Fuel Capacity	15 gal.	15 gal.
Engine Cooling	Air	Air
Engine Oil Capacity	2.4 qt.	2.4 qt.
Engine Air Filter	Canister Air Filter	Canister Air Filter
Charging Systems	15 amps	15 amps
Clutch	225 ft. lb.	225 ft. lb.
Transmission Oil Capacity	4.5 qt. each	4.5 qt. each
Transmission Pump Displacement	12 cc	12 cc
Travel Speed - Forward	0-12 mph	0-12 mph
Travel Speed -Reverse	0-4 mph	0-4 mph
Operating Weight	1,464 lb.	1,464 lb.
Overall ROPS Height - Up	70.1 in. (24 in. tires) / 71.3 in. (26 in.)	70.1 in. (24 in. tires) / 71.3 in. (26 in. tires)
Overall ROPS Height - Down	45.2 in. (24 in. tires) / 46.4 in. (26 in.)	45.2 in. (24 in. tires) / 46.4 in. (26 in. tires)
Overall Width (Chute Up)	63 in.	63 in.
Overall Length	83.0 in.	83.0 in.
Wheelbase	53.6 in. (24 in. tires) / 56.4 in. (26 in.)	53.6 in. (24 in. tires) / 56.4 in. (26 in. tires)
Blade Tip Speed	18500 fpm @ 3550 rpm	18500 fpm @ 3550 rpm
Cutting Height Range	1-5.5 in.	1-5.5 in.
Cutting Width	61 in.	61 in.





## ZT6100 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
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### Commercial ZT6100 Mowers

9996012	ZT6100 - FX850V KAW - 61" SD	\$ 11,799.00	\$8,967.24	\$295.00
9996013	ZT6100 - FX850V KAW EFI - 61" SD	\$ 12,599.00	\$9,575.24	\$295.00

### Commercial ZT6100 Mowers - Kits

970578	Mulch Kit - 52"	\$ 227.92	\$ 173.22	Plus Freight
970588	Mulch Kit - 61"	\$ 227.92	\$ 173.22	Plus Freight
970577	ECO-PLATE Kit - 52"	\$ 47.82	\$ 36.34	Plus Freight
970567	ECO-PLATE Kit - 61"	\$ 47.82	\$ 36.34	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 359.09	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 289.99	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 53.19	Plus Freight
970649	ROPS Canopy Kit	\$ 349.99	\$ 265.99	Plus Freight
970621	12V Light Kit - ZT6000, ZT61000	\$ 211.21	\$ 160.52	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.51	\$ 68.03	Plus Freight
970315	Hitch Kit	\$ 15.00	\$ 11.40	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

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## Commercial ZT Mowers

### ZT7000



#### Standard Equipment

Kawasaki FX1000V Gas Engine - 9997010/9997011  
B&S Vanguard EFI Gas Engine - 9997012/9997013

**Deck:**

- AirFX™ Cutting System
  - Air-Gap Baffles
  - XL Grass Discharge Chute
    - Front Bull-Nose Designed
    - Deep Profile
    - Adjustable Front Lips
- Cast Iron Spindle Assemblies

**Engine Compartment:**

- Rotating Rear Bumper
- 2 Inch Hitch Receiver

**Tires:**

- Drive Tires: 26 x 12 - 12 OTR
- Caster Tires: 15 x 6.5 - 6 No Flat OTR

**Transmission:**

- Hydro-Gear™ ZT-5400 2-Speed Hydrostatic Transaxle

**Operator Platform:**

- Instrumentation: Fuel Gauges, Hourmeter & PTO
- Throttle and Choke Cables
- 12 V Plug Outlet
- Key Switch
- Front Mounted Light
- Extra High Back Full Mechanical Suspension Seat
  - Padded Arm Rest
  - Fore/Aft Adjustment
- Seat Belt
- Roll Over Protective Structure (ROPS) meets OSHA 1928.51 & 1928.52
- Meets Standard ANSI/OPEI B71.4
- Anti-Vibration Foot Plate

**Operator Controls:**

- Hand Deck Lift Assist
- Adjustable Foot Deck Lift Assist
- Height of Cut Tethered Pin
- Adjustable Control Levers
  - Fore/Aft/Up/Down

**Warranty: 36 months or 2,000 hours, whichever occurs first**

#### Quick Specs

	<u>ZT7000</u>	<u>ZT7000</u>	<u>ZT7000</u>	<u>ZT7000</u>
Model Number	9997010	9997011	9997012	9997013
Configuration	Riding Mower	Riding Mower	Riding Mower	Riding Mower
Engine Model	Kaw FX1000V	Kaw FX1000V	B&S Vanguard EFI	B&S Vanguard EFI
Engine CC	999 cc	999 cc	993 cc	993 cc
Engine Fuel	Gasoline	Gasoline	Gasoline	Gasoline
Fuel Capacity	15 gal.	15 gal.	15 gal.	15 gal.
Engine Cooling	Air	Air	Air	Air
Engine Oil Capacity	2 qt	2 qt	2.4 qt	2.4 qt
Engine Air Filter	Canister Air Filter	Canister Air Filter	Canister Air Filter	Canister Air Filter
Charging Systems	15 amps	15 amps	15 amps	15 amps
Clutch	250 ft. lb.	250 ft. lb.	250 ft. lb.	250 ft. lb.
Transmission Oil Capacity	5.9 qt. each	5.9 qt. each	9 qt	5.9 qt
Transmission Pump Displacement	16 cc	16 cc	16 cc	16 cc
Travel Speed - Forward	0-19 mph	0-19 mph	0-19 mph	0-19 mph
Travel Speed -Reverse	0-7.5 mph	0-7.5 mph	0-7.5 mph	0-7.5 mph
Operating Weight	1,500 lb	1,541 lb	1,500 lb	1,541 lb
Overall ROPS Height - Up	70.1 in (24 in tires) / 71.3 in (26 in tires)	70.1 in (24 in tires) / 71.3 in (26 in tires)	70.1 in (24 in tires) / 71.3 in (26 in tires)	70.1 in (24 in tires) / 71.3 in (26 in tires)
Overall ROPS Height - Down	45.2 in (24 in tires) / 46.4 in (26 in tires)	45.2 in (24 in tires) / 46.4 in (26 in tires)	45.2 in (24 in tires) / 46.4 in (26 in tires)	45.2 in (24 in tires) / 46.4 in (26 in tires)
Overall Width (Chute Up)	63 in	73.4 in	63 in	73.4 in
Overall Length	87.0 in	87.0 in	87.0 in	87.0 in
Wheelbase	53.6 in (24 in tires) / 56.4 in (26 in tires)	53.6 in (24 in tires) / 56.4 in (26 in tires)	53.6 in (24 in tires) / 56.4 in (26 in tires)	53.6 in (24 in tires) / 56.4 in (26 in tires)
Blade Tip Speed	18500 fpm @ 3550 rpm 18152 fpm @ 3550 rpm 18500 fpm @ 3550 rpm 18152 fpm @ 3550 rpm			
Cutting Height Range	1-5.5	1-5.5	1-5.5 in	1-5.5 in
Cutting Width	61 in.	72 in.	61 in.	72 in.



## ZT7000 Factory Direct Mower Pricing

Model Number	Description	MSRP	Dealer Cost	Destination Charge
<b>Commercial ZT7000 Mowers</b>				
9997010	ZT7000 - FX1000V KAW - 61" SD	\$ 13,699.00	\$11,035.22	\$350.00
9997011	ZT7000 - FX1000V KAW - 72" SD	\$ 14,749.00	\$11,854.22	\$350.00
9997012	ZT7000 - 993CC Van EFI B&S - 61" SD	\$ 14,649.00	\$11,776.22	\$350.00
9997013	ZT7000 - 993CC Van EFI B&S - 72" SD	\$ 15,649.00	\$12,556.22	\$350.00

<b>Commercial ZT7000 Mowers - Kits</b>				
970578	Mulch Kit - 52"	\$ 227.92	\$ 177.78	Plus Freight
970588	Mulch Kit - 61"	\$ 227.92	\$ 177.78	Plus Freight
970567	ECO-PLATE Kit - 61"	\$ 47.82	\$ 37.30	Plus Freight
970634	ECO-PLATE Kit - 72"	\$ 47.82	\$ 37.30	Plus Freight
970590	5 Bushel Poly Catcher Kit	\$ 472.49	\$ 368.54	Plus Freight
970591	3.75 Bushel Poly Catcher Kit	\$ 381.56	\$ 297.62	Plus Freight
970593	Striping Kit 52" - 72"	\$ 69.99	\$ 54.59	Plus Freight
970649	ROPS Canopy Kit	\$ 349.99	\$ 272.99	Plus Freight
970621	12V Light Kit - ZT6000, ZT61000	\$ 211.21	\$ 164.74	Plus Freight
970464	Magnetic 12V Light Kit	\$ 89.51	\$ 69.82	Plus Freight
970315	Hitch Kit	\$ 15.00	\$ 11.70	Plus Freight



### Doosan Bobcat Mower Models - Destination Charge - Freight Policy

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# Bagging System Factory Direct Pricing

Model Number	Description	MSRP	Dealer Cost	Freight Charge
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## Grass Bagging Systems - White Bobcat Mowers

### ZT3500 Series Mowers

970654	BOSS VAC - 8 Bushel - 2 Bag System Requires Deck Kit Below:	\$ 2,189.00	\$ 1,663.64	Freight Collect
970631	52" Deck Kit - Required for 52" Mowers	\$ 802.29	\$ 609.74	Freight Collect
907632	61" Deck Kit - Required for 61" Mowers	\$ 802.29	\$ 609.74	Freight Collect

### ZT6000 / ZT6100 / ZT7000 Series Mowers

970651	12 Bushel DFS - Dump From Seat System	\$ 3,289.00	\$ 2,499.64	Freight Collect
970612	52" Deck Kit - Required for 52" Mowers	\$ 802.29	\$ 609.74	Freight Collect
970613	61" Deck Kit - Required for 61" Mowers	\$ 802.29	\$ 609.74	Freight Collect
970656	Orange Bumper Required for 6100 & 7000 Series Mowers	\$ 79.99	\$ 60.79	Freight Collect

970652	12 Bushel 3 Bag System	\$ 2,619.00	\$ 1,990.44	Freight Collect
970615	Grass Catcher Conversion Kit - 61" / 48" / 42"	\$ 701.87	\$ 533.42	Freight Collect
970616	5 Bushel Poly Catcher Kit	\$ 701.87	\$ 533.42	Freight Collect
970656	Orange Bumper Required for 6100 & 7000 Series Mowers	\$ 79.99	\$ 60.79	Freight Collect

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# Destination Charges

Part Number	Model	Freight Cost
9992001	ZT2000 FR651V KAW 42SD	\$135.00
9992002	ZT2000 FR651V KAW 48SD	\$135.00
9992003	ZT2000 FR691V KAW 52SD	\$135.00
9993001	ZT3000 FT651V KAW 48SD	\$180.00
9993002	ZT3000 FT691V KAW 52SD	\$180.00
9993003	ZT3000 FT730V KAW 61SD	\$180.00
9993501	ZT3500 FX651V KAW 48SD	\$230.00
9993502	ZT3500 FX691V KAW 52SD	\$230.00
9993503	ZT3500 FX730V KAW 61SD	\$230.00
9994001	ZS4000 FX600V KAW 36SD	\$230.00
9994002	ZS4000 FX651V KAW 48SD	\$230.00
9994003	ZS4000 FT730 EFI KAW 52SD	\$230.00
9994004	ZS4000 FT730 EFI KAW 61SD	\$230.00
9996010	ZT6000 FX801V KAW 52SD	\$295.00
9996011	ZT6000 FX801V KAW 61SD	\$295.00
9996012	ZT6100 FX850V KAW 61SD	\$295.00
9996013	ZT6100 FX850V EFI KAW 61SD	\$295.00
9997010	ZT7000 FX1000V Kaw 61SD	\$350.00
9997011	ZT7000 FX1000V Kaw 72SD	\$350.00
9997012	ZT7000 993cc Van EFI B&S 61SD	\$350.00
9997013	ZT7000 993cc Van EFI B&S 72SD	\$350.00
932007	CLASSIC PRO KAW FS481V 32 SD	\$100.00
933007	CLASSIC PRO KAW FS481V 36 SD	\$100.00
934007	CLASSIC PRO KAW FS481V 48 SD	\$100.00
933305	HYDRO FS481VKAW 36SD	\$100.00
934306	HYDRO FS541VKAW 48SD	\$100.00
935308	HYDRO FS600VKAW 52SD	\$100.00
934307	HYDRO FS541VKAW ES 48SD	\$100.00
922106	21IN COMMERCIAL WALK-BEHIND FJ180V KAW ZS SP (6HP)	\$85.00
922107	21IN COMMERCIAL WALK-BEHIND FJ180V KAW BBC SP (6HP)	\$85.00



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## **ZT7000, ZT6100 and ZT6000 ZERO TURN RIDING MOWERS 36 months / 2000 HOUR LIMITED WARRANTY**

### ***General Provisions and Certain Responsibilities of Purchaser***

Bobcat Company provides the warranty described below to the original purchaser of a new Bobcat® ZT7000, ZT6100, or ZT6000 Riding Mower from any authorized Bobcat dealer. Bobcat Company's responsibility under this limited warranty is restricted to repairing or replacing, at its option, any covered part found to be defective in material or workmanship during the warranty term specified herein. Warranty service must be performed by an authorized Bobcat dealer. Warranty service will be performed without charge to the purchaser for parts and labor. The purchaser will be responsible, however, for the cost and expense of transporting the mower, part or accessory to and from an authorized dealer's service center, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under this limited warranty. Proof of purchase will be required by the authorized dealer to substantiate any warranty claim. This limited warranty is transferable, provided an authorized Bobcat dealer is notified of change of ownership and authorizes such transfer, but the warranty term commences upon the date of the original purchase.

No claim for breach of warranty shall be cause for the cancellation or rescission of the contract of sale of any Bobcat mower, part or accessory. Bobcat Company reserves the right to change or improve the design of any mower or accessory without assuming any obligation to modify any product previously manufactured.

### ***What is Not Covered***

This limited warranty does not cover any Bobcat mower, part or accessory that (i) has been subject to misuse, abuse, neglect, negligence or accident, or that has not been operated or maintained in accordance with the operating or maintenance instructions specified in the Operation and Maintenance Manual. This includes, without limitation, normal deck or baffle wear including blow through due to sand or other abrasive materials; (ii) has been altered or modified so as to adversely affect its operation, performance or durability, or that has been altered or modified in ways not approved by Bobcat Company. In addition, this warranty does not cover repairs made necessary by normal wear and tear, lack of proper protection during storage or normal maintenance parts and service, including, without limitation, such things as routine cleaning, adjusting or replacing filters, spark plugs, carburetors, ignition, light bulbs, fuses, starter drive or other drive belts, brakes, clutch linings or starter brushes, or by the use of parts, supplies or accessories, including, without limitation, gasoline, oil or lubricants, which in the reasonable judgment of Bobcat Company are either incompatible with the product, adversely affect its operation, performance or durability or are other than as recommended in the Operation and Maintenance Manual or other operational instructions provided by Bobcat Company.

### ***Warranty Term***

This limited warranty is for the following period from the date of original purchase: (i) 36 months / 2000 hours (per hour meter), whichever comes first.

### ***Warranty Exceptions***

Service parts and un-serialized accessories are warranted for a period of 180 DAYS from the date of purchase. Serialized accessories are warranted for a period of TWO (2) YEARS from the date of purchase. Bobcat Company makes no warranty with respect to engine and its service parts. Consult the Engine Operation Manual for the engine provided with your product or ask an authorized dealer for the terms and conditions of these warranties.

**Battery policy:**

**Units already in service:** the warranty will be a flat \$50 coverage for 12 months.

**New unit:** When setting up a crated unit and the battery is found to no longer hold a sufficient charge, warranty will cover a replacement AGM battery 4171099 and .30 of an hour for labor.

***Limitation of Implied Warranties and Other Remedies***

To the extent permitted by law, neither Bobcat Company nor any company affiliated with it makes any warranties, representations or promises as to the quality, performance or freedom from defect of the Bobcat mower, part or accessory covered by this limited warranty.

**THE AUTHORIZED DEALER MAKES NO WARRANTY OF ITS OWN AND SUCH DEALER HAS NO AUTHORITY TO MAKE ANY REPRESENTATION, WARRANTY OR PROMISE ON BEHALF OF BOBCAT COMPANY OR TO MODIFY THE TERMS OR LIMITATIONS OF THIS LIMITED WARRANTY IN ANY WAY**

**THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES AND CONDITIONS, EXCEPT THE WARRANTY OF TITLE. BOBCAT COMPANY DISCLAIMS ALL OTHER WARRANTIES AND CONDITIONS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL BOBCAT COMPANY OR THE AUTHORIZED BOBCAT DEALER BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, LOSS OR INTERRUPTION OF BUSINESS, LOST PROFITS, OR LOSS OF MACHINE USE, WHETHER BASED IN CONTRACT WARRANTY, TORT, NEGLIGENCE, STRICT LIABILITY, STATUTE OR OTHERWISE, EVEN IF BOBCAT COMPANY OR THE AUTHORIZED DEALER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THE TOTAL LIABILITY OF BOBCAT COMPANY AND THE AUTHORIZED DEALER WITH RESPECT TO THE PRODUCT AND SERVICES FURNISHED HEREUNDER SHALL NOT EXCEED THE PURCHASE PRICE OF THE PRODUCT UPON WHICH SUCH LIABILITY IS BASED.**

***Obtaining Warranty Service***

To make a claim under warranty, return the Bobcat mower or accessory to an authorized dealer during the warranty term. Proof of purchase will be required to substantiate any warranty claim. Falsification of the hour meter on the mower (where applicable) for verification of suspected hour meter tampering. Bobcat Company also reserves the right to final determination of hour meter tampering. Tampering of the hour meter nullifies this warranty. This warranty is effective only with the Bobcat mowers listed herein as well as parts and accessories.



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## **ZS4000**

### **36 months / 2000 HOUR LIMITED WARRANTY**

#### ***General Provisions and Certain Responsibilities of Purchaser***

Bobcat Company provides the warranty described below to the original purchaser of a new Bobcat® ZS4000 from any authorized Bobcat dealer. Bobcat Company responsibility under this limited warranty is restricted to repairing or replacing, at its option, any covered part found to be defective in material or workmanship during the warranty term specified herein. Warranty service must be performed by an authorized Bobcat dealer. Warranty service will be performed without charge to the purchaser for parts and labor. The purchaser will be responsible, however, for the cost and expense of transporting the mower, part or accessory to and from an authorized dealer's service center, for any premium charged for overtime labor requested

by the purchaser and for any service and/or maintenance not directly related to any defect covered under this limited warranty. Proof of purchase will be required by the authorized dealer to substantiate any warranty claim. This limited warranty is transferable, provided an authorized Bobcat dealer is notified of change of ownership and authorizes such transfer, but the warranty term commences upon the date of the original purchase.

No claim for breach of warranty shall be cause for the cancellation or rescission of the contract of sale of any Bobcat mower, part or accessory. Bobcat Company reserves the right to change or improve the design of any mower or accessory without assuming any obligation to modify any product previously manufactured.

#### ***What is Not Covered***

This limited warranty does not cover any Bobcat mower, part or accessory that (i) has been subject to misuse, abuse, neglect, negligence or accident, or that has not been operated or maintained in accordance with the operating or maintenance instructions specified in the Operation and Maintenance Manual. This includes, without limitation, normal deck or baffle wear including blow through due to sand or other abrasive materials; (ii) has been altered or modified so as to adversely affect its operation, performance or durability, or that has been altered or modified in ways not approved by Bobcat Company. In addition, this warranty does not cover repairs made necessary by normal wear and tear, lack of proper protection during storage or normal maintenance parts and service, including, without limitation, such things as routine cleaning, adjusting or replacing filters, spark plugs, carburetors, ignition, light bulbs, fuses, starter drive or other drive belts, brakes, clutch linings or starter brushes, or by the use of parts, supplies or accessories, including, without limitation, gasoline, oil or lubricants, which in the reasonable judgment of Bobcat Company are either incompatible with the product, adversely affect its operation, performance or durability or are other than as recommended in the Operation and Maintenance Manual or other operational instructions provided by Bobcat Company.

#### ***Warranty Term***

This limited warranty is for the following period from the date of original purchase: 36 months or 2000 hours (per hour meter), whichever comes first.



## ***Warranty Exceptions***

Service parts and un-serialized accessories are warranted for a period of 180 DAYS from the date of purchase. Serialized accessories are warranted for a period of TWO (2) YEARS from the date of purchase. Doosan Bobcat makes no warranty with respect to the engine and its service parts. Consult the Engine Operator's Manual for the engine provided with your product or ask an authorized dealer for the terms and conditions of these warranties.

### **Battery policy:**

**Units already in service:** the warranty will be a flat \$50 coverage for 12 months.

**New unit:** When setting up a crated unit and the battery is found to no longer hold a sufficient charge, warranty will cover a replacement AGM battery 4171099 and .30 of an hour for labor.

### ***Limitation of Implied Warranties and Other Remedies***

To the extent permitted by law, neither Bobcat Company nor any company affiliated with it makes any warranties, representations or promises as to the quality, performance or freedom from defect of the Bobcat mower, part or accessory covered by this limited warranty.

**THE AUTHORIZED DEALER MAKES NO WARRANTY OF ITS OWN AND SUCH DEALER HAS NO AUTHORITY TO MAKE ANY REPRESENTATION, WARRANTY OR PROMISE ON BEHALF OF BOBCAT COMPANY OR TO MODIFY THE TERMS OR LIMITATIONS OF THIS LIMITED WARRANTY IN ANY WAY.**

**THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES AND CONDITIONS, EXCEPT THE WARRANTY OF TITLE. BOBCAT COMPANY DISCLAIMS ALL OTHER WARRANTIES AND CONDITIONS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL BOBCAT COMPANY OR THE AUTHORIZED BOBCAT DEALER BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, LOSS OR INTERRUPTION OF BUSINESS, LOST PROFITS, OR LOSS OF MACHINE USE, WHETHER BASED IN CONTRACT WARRANTY, TORT, NEGLIGENCE, STRICT LIABILITY, STATUTE OR OTHERWISE, EVEN IF BOBCAT COMPANY OR THE AUTHORIZED DEALER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THE TOTAL LIABILITY OF BOBCAT COMPANY AND THE AUTHORIZED DEALER WITH RESPECT TO THE PRODUCT AND SERVICES FURNISHED HEREUNDER SHALL NOT EXCEED THE PURCHASE PRICE OF THE PRODUCT UPON WHICH SUCH LIABILITY IS BASED.**

### ***Obtaining Warranty Service***

To make a claim under warranty, return the Bobcat mower or accessory to an authorized dealer during the warranty term. Proof of purchase will be required to substantiate any warranty claim. Falsification of warranty documentation nullifies this warranty. Bobcat Company reserves the right to remove and inspect the hour meter on the mower (where applicable) for verification of suspected hour meter tampering. Bobcat Company also reserves the right to final determination of hour meter tampering. Tampering of the hour meter nullifies this warranty. This warranty is effective only with the Bobcat mowers listed herein as well as parts and accessories.



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## **ZT3500**

### **36 months / 1000 HOUR LIMITED WARRANTY**

#### ***General Provisions and Certain Responsibilities of Purchaser***

Bobcat Company provides the warranty described below to the original purchaser of a new Bobcat® ZT3500 riding mower from any authorized Bobcat dealer. Bobcat Company responsibility under this limited warranty is restricted to repairing or replacing, at its option, any covered part found to be defective in material or workmanship during the warranty term specified herein. Warranty service must be performed by an authorized Bobcat dealer. Warranty service will be performed without charge to the purchaser for parts and labor. The purchaser will be responsible, however, for the cost and expense of transporting the mower, part or accessory to and from an authorized dealer's service center, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under this limited warranty. Proof of purchase will be required by the authorized dealer to substantiate any warranty claim. This limited warranty is transferable, provided an authorized Bobcat dealer is notified of change of ownership and authorizes such transfer, but the warranty term commences upon the date of the original purchase.

No claim for breach of warranty shall be cause for the cancellation or rescission of the contract of sale of any Bobcat mower, part or accessory. Bobcat Company reserves the right to change or improve the design of any mower or accessory without assuming any obligation to modify any product previously manufactured.

#### ***What is Not Covered***

This limited warranty does not cover any Bobcat mower, part or accessory that (i) has been subject to misuse, abuse, neglect, negligence or accident, or that has not been operated or maintained in accordance with the operating or maintenance instructions specified in the Operation and Maintenance Manual. This includes, without limitation, normal deck or baffle wear including blow through due to sand or other abrasive materials; (ii) has been altered or modified so as to adversely affect its operation, performance or durability, or that has been altered or modified in ways not approved by Bobcat Company. In addition, this warranty does not cover repairs made necessary by normal wear and tear, lack of proper protection during storage or normal maintenance parts and service, including, without limitation, such things as routine cleaning, adjusting or replacing filters, spark plugs, carburetors, ignition, light bulbs, fuses, starter drive or other drive belts, brakes, clutch linings or starter brushes, or by the use of parts, supplies or accessories, including, without limitation, gasoline, oil or lubricants, which in the reasonable judgment of Bobcat Company are either incompatible with the product, adversely affect its operation, performance or durability or are other than as recommended in the Operation and Maintenance Manual or other operational instructions provided by Bobcat Company.

#### ***Warranty Term***

This limited warranty is for the following period from the date of original purchase: (i) 36 months / 1000 hour (per hour meter), whichever comes first.

#### ***Warranty Exceptions***

Service parts and un-serialized accessories are warranted for a period of 180 DAYS from the date of purchase. Serialized accessories are warranted for a period of TWO (2) YEARS from the date of purchase. Doosan Bobcat makes no warranty with respect to the engine and its service parts. Consult the Engine Owner's Manual for the engine provided with your product or ask an authorized dealer for the terms and conditions of these warranties.

**Battery policy:**

**Units already in service:** the warranty will be a flat \$50 coverage for 12 months.

**New unit:** When setting up a crated unit and the battery is found to no longer hold a sufficient charge, warranty will cover a replacement AGM battery 4171099 and .30 of an hour for labor.

***Limitation of Implied Warranties and Other Remedies***

To the extent permitted by law, neither Bobcat Company nor any company affiliated with it makes any warranties, representations or promises as to the quality, performance or freedom from defect of the Bobcat mower, part or accessory covered by this limited warranty.

**THE AUTHORIZED DEALER MAKES NO WARRANTY OF ITS OWN AND SUCH DEALER HAS NO AUTHORITY TO MAKE ANY REPRESENTATION, WARRANTY OR PROMISE ON BEHALF OF BOBCAT COMPANY OR TO MODIFY THE TERMS OR LIMITATIONS OF THIS LIMITED WARRANTY IN ANY WAY.**

**THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES AND CONDITIONS, EXCEPT THE WARRANTY OF TITLE. BOBCAT COMPANY DISCLAIMS ALL OTHER WARRANTIES AND CONDITIONS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL BOBCAT COMPANY OR THE AUTHORIZED BOBCAT DEALER BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUESNTIAL DAMAGES WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, LOSS OR INTERRUPTION OF BUSINESS, LOST PROFITS, OR LOSS OF MACHINE USE, WHETHER BASED IN CONTRACT WARRANTY, TORT, NEGLIGENCE, STRICT LIABILITY, STATUTE OR OTHERWISE, EVEN IF BOBCAT COMPANY OR THE AUTHORIZED DEALER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THE TOTAL LIABILITY OF BOBCAT COMPANY AND THE AUTHORIZED DEALER WITH RESPECT TO THE PRODUCT AND SERVICES FURNISHED HEREUNDER SHALL NOT EXCEED THE PURCHASE PRICE OF THE PRODUCT UPON WHICH SUCH LIABILITY IS BASED.**

***Obtaining Warranty Service***

To make a claim under warranty, return the Bobcat mower or accessory to an authorized dealer during the warranty term. Proof of purchase will be required to substantiate any warranty claim. Falsification of warranty documentation nullifies this warranty. Bobcat Company reserves the right to remove and inspect the hour meter on the mower (where applicable) for verification of suspected hour meter tampering. Bobcat Company also reserves the right to final determination of hour meter tampering. Tampering of the hour meter nullifies this warranty. This warranty is effective only with the Bobcat mowers listed herein as well as parts and accessories.



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## **ZT3000**

### **36 months / 1000 HOUR LIMITED WARRANTY**

#### ***General Provisions and Certain Responsibilities of Purchaser***

Bobcat Company provides the warranty described below to the original purchaser of a new Bobcat® ZT3000 riding mower from any authorized Bobcat dealer. Bobcat Company responsibility under this limited warranty is restricted to repairing or replacing, at its option, any covered part found to be defective in material or workmanship during the warranty term specified herein. Warranty service must be performed by an authorized Bobcat dealer. Warranty service will be performed without charge to the purchaser for parts and labor. The purchaser will be responsible, however, for the cost and expense of transporting the mower, part or accessory to and from an authorized dealer's service center, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under this limited warranty. Proof of purchase will be required by the authorized dealer to substantiate any warranty claim. This limited warranty is transferable, provided an authorized Bobcat dealer is notified of change of ownership and authorizes such transfer, but the warranty term commences upon the date of the original purchase.

No claim for breach of warranty shall be cause for the cancellation or rescission of the contract of sale of any Bobcat mower, part or accessory. Bobcat Company reserves the right to change or improve the design of any mower or accessory without assuming any obligation to modify any product previously manufactured.

#### ***What is Not Covered***

This limited warranty does not cover any Bobcat mower, part or accessory that (i) has been subject to misuse, abuse, neglect, negligence or accident, or that has not been operated or maintained in accordance with the operating or maintenance instructions specified in the Operation and Maintenance Manual. This includes, without limitation, normal deck or baffle wear including blow through due to sand or other abrasive materials; (ii) has been altered or modified so as to adversely affect its operation, performance or durability, or that has been altered or modified in ways not approved by Bobcat Company. In addition, this warranty does not cover repairs made necessary by normal wear and tear, lack of proper protection during storage or normal maintenance parts and service, including, without limitation, such things as routine cleaning, adjusting or replacing filters, spark plugs, carburetors, ignition, light bulbs, fuses, starter drive or other drive belts, brakes, clutch linings or starter brushes, or by the use of parts, supplies or accessories, including, without limitation, gasoline, oil or lubricants, which in the reasonable judgment of Bobcat Company are either incompatible with the product, adversely affect its operation, performance or durability or are other than as recommended in the Operation and Maintenance Manual or other operational instructions provided by Bobcat Company.

#### ***Warranty Term***

This limited warranty is for the following period from the date of original purchase: (i) 36 months / 1000 hour (per hour meter), whichever comes first.

## ***Warranty Exceptions***

Service parts and un-serialized accessories are warranted for a period of 180 DAYS from the date of purchase. Serialized accessories are warranted for a period of TWO (2) YEARS from the date of purchase. Doosan Bobcat makes no warranty with respect to the engine and its service parts. Consult the Engine Owner's Manual for the engine provided with your product or ask an authorized dealer for the terms and conditions of these warranties.

### **Battery policy:**

**Units already in service:** the warranty will be a flat \$50 coverage for 12 months.

**New unit:** When setting up a crated unit and the battery is found to no longer hold a sufficient charge, warranty will cover a replacement AGM battery 4171099 and .30 of an hour for labor.

### ***Limitation of Implied Warranties and Other Remedies***

To the extent permitted by law, neither Bobcat Company nor any company affiliated with it makes any warranties, representations or promises as to the quality, performance or freedom from defect of the Bobcat mower, part or accessory covered by this limited warranty.

**THE AUTHORIZED DEALER MAKES NO WARRANTY OF ITS OWN AND SUCH DEALER HAS NO AUTHORITY TO MAKE ANY REPRESENTATION, WARRANTY OR PROMISE ON BEHALF OF BOBCAT COMPANY OR TO MODIFY THE TERMS OR LIMITATIONS OF THIS LIMITED WARRANTY IN ANY WAY.**

**THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES AND CONDITIONS, EXCEPT THE WARRANTY OF TITLE. BOBCAT COMPANY DISCLAIMS ALL OTHER WARRANTIES AND CONDITIONS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL BOBCAT COMPANY OR THE AUTHORIZED BOBCAT DEALER BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, LOSS OR INTERRUPTION OF BUSINESS, LOST PROFITS, OR LOSS OF MACHINE USE, WHETHER BASED IN CONTRACT WARRANTY, TORT, NEGLIGENCE, STRICT LIABILITY, STATUTE OR OTHERWISE, EVEN IF BOBCAT COMPANY OR THE AUTHORIZED DEALER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THE TOTAL LIABILITY OF BOBCAT COMPANY AND THE AUTHORIZED DEALER WITH RESPECT TO THE PRODUCT AND SERVICES FURNISHED HEREUNDER SHALL NOT EXCEED THE PURCHASE PRICE OF THE PRODUCT UPON WHICH SUCH LIABILITY IS BASED.**

### ***Obtaining Warranty Service***

To make a claim under warranty, return the Bobcat mower or accessory to an authorized dealer during the warranty term. Proof of purchase will be required to substantiate any warranty claim. Falsification of warranty documentation nullifies this warranty. Bobcat Company reserves the right to remove and inspect the hour meter on the mower (where applicable) for verification of suspected hour meter tampering. Bobcat Company also reserves the right to final determination of hour meter tampering. Tampering of the hour meter nullifies this warranty. This warranty is effective only with the Bobcat mowers listed herein as well as parts and accessories.



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## ZT2000 36 months / 500 HOUR LIMITED WARRANTY

### ***General Provisions and Certain Responsibilities of Purchaser***

Bobcat Company provides the warranty described below to the original purchaser of a new Bobcat® ZT2000 riding mower from any authorized Bobcat dealer. Bobcat Company responsibility under this limited warranty is restricted to repairing or replacing, at its option, any covered part found to be defective in material or workmanship during the warranty term specified herein. Warranty service must be performed by an authorized Bobcat dealer. Warranty service will be performed without charge to the purchaser for parts and labor. The purchaser will be responsible, however, for the cost and expense of transporting the mower, part or accessory to and from an authorized dealer's service center, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under this limited warranty. Proof of purchase will be required by the authorized dealer to substantiate any warranty claim. This limited warranty is transferable, provided an authorized Bobcat dealer is notified of change of ownership and authorizes such transfer, but the warranty term commences upon the date of the original purchase. No claim for breach of warranty shall be cause for the cancellation or rescission of the contract of sale of any Bobcat mower, part or accessory. Bobcat Company reserves the right to change or improve the design of any mower or accessory without assuming any obligation to modify any product previously manufactured.

### ***What is Not Covered***

This limited warranty does not cover any Bobcat mower, part or accessory that (i) has been subject to misuse, abuse, neglect, negligence or accident, or that has not been operated or maintained in accordance with the operating or maintenance instructions specified in the Operation and Maintenance Manual. This includes, without limitation, normal deck or baffle wear including blow through due to sand or other abrasive materials; (ii) has been altered or modified so as to adversely affect its operation, performance or durability, or that has been altered or modified in ways not approved by Bobcat Company. In addition, this warranty does not cover repairs made necessary by normal wear and tear, lack of proper protection during storage or normal maintenance parts and service, including, without limitation, such things as routine cleaning, adjusting or replacing filters, spark plugs, carburetors, ignition, light bulbs, fuses, starter drive or other drive belts, brakes, clutch linings or starter brushes, or by the use of parts, supplies or accessories, including, without limitation, gasoline, oil or lubricants, which in the reasonable judgment of Bobcat Company are either incompatible with the product, adversely affect its operation, performance or durability or are other than as recommended in the Operation and Maintenance Manual or other operational instructions provided by Bobcat Company.

### ***Warranty Term***

This limited warranty is for the following period from the date of original purchase: (i) 36 months / 500 hour (per hour meter), whichever comes first.

### **Warranty Exceptions**

Service parts and un-serialized accessories are warranted for a period of 180 DAYS from the date of purchase. Serialized accessories are warranted for a period of TWO (2) YEARS from the date of purchase. Doosan Bobcat makes no warranty with respect to the engine and its service parts. Consult the Engine Owner's Manual for the engine provided with your product or ask an authorized dealer for the terms and conditions of these warranties.

### **Battery policy:**

**Units already in service:** the warranty will be a flat \$50 coverage for 12 months.

**New unit:** When setting up a crated unit and the battery is found to no longer hold a sufficient charge, warranty will cover a replacement AGM battery 4171099 and .30 of an hour for labor.

**THE AUTHORIZED DEALER MAKES NO WARRANTY OF ITS OWN AND SUCH DEALER HAS NO AUTHORITY TO MAKE ANY REPRESENTATION, WARRANTY OR PROMISE ON BEHALF OF BOBCAT COMPANY OR TO MODIFY THE TERMS OR LIMITATIONS OF THIS LIMITED WARRANTY IN ANY WAY.**

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### **Obtaining Warranty Service**

To make a claim under warranty, return the Bobcat mower or accessory to an authorized dealer during the warranty term. Proof of purchase will be required to substantiate any warranty claim. Falsification of warranty documentation nullifies this warranty. Bobcat Company reserves the right to remove and inspect the hour meter on the mower (where applicable) for verification of suspected hour meter tampering. Bobcat Company also reserves the right to final determination of hour meter tampering. Tampering of the hour meter nullifies this warranty. This warranty is effective only with the Bobcat mowers listed herein as well as parts and accessories.



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## 2-STEP DEALER FLOORPLAN TERMS

### Objective

Floorplan programs provided through Wells Fargo Commercial Distribution Finance (CDF) should be used by the distributor to facilitate sales and ensure that dealers carry representative levels of the full line of Bobcat products throughout the year in order to meet retail sales. Distributors may floorplan product invoiced to dealers on floorplan by the distributor, as well as distributor paid inventory.

### Program

The following terms and conditions are in effect for all shipments of serialized product and related accessories under the floorplan arrangement, which the Distributor may have with CDF. These floorplan terms are not consignment or guaranteed sales arrangements. Floorplan terms cannot be used in lieu of retail financing or delayed payments for the customer.

All products are due when sold or at the maturity date, whichever comes first.

*Distribution can extend floorplan terms to fit their markets, at their own expense, working with CDF directly.*

### Eligibility

Dealers must meet qualifications established by Doosan Bobcat Johnson Creek and CDF. Use of the plan numbers below is determined by the specific Doosan Bobcat Johnson Creek Marketing Programs that utilize them. All serialized product sales must be warranty registered prior to leaving Dealer inventory.

These programs supersede all current published programs. Doosan Bobcat Johnson Creek reserves the right to withdraw or modify the above programs at any time with proper notice to the channel. This program can not be used in conjunction with any other sales programs or discounts.





## Demonstrator Program - Dealer

To increase product visibility and to provide hands on proof that Bobcat and Ryan produces the most productive line of turf renovation equipment in the industry today, Doosan Bobcat Johnson Creek offers the following Demo Program for Dealers:

Bobcat and Ryan Dealers may designate up to two (2) units per brand annually with prior approval from your district manager. The demo units must be designated as a demo unit when ordered so it can be correctly billed for floorplan financing purposes and is not included in units ordered to become an Authorized dealer or booking qualification. All demo units must be written on a separate order.

Demo Unit will receive - 5% Demo Discount on the invoice from standard dealer cost.

### Terms & Conditions:

- All Demo orders must be placed separately and listed as a demo order on top of the purchase order. All units must be clearly marked as "Demo Unit".
- The dealer will receive free floorplan for 180 days from time of purchase.
- Demos are designed to help you close more sales. The Demo unit should be used a minimum of 50 hours and a maximum of 150 hours prior to retail.

### Eligible Product Categories:

- Bobcat Belt Drive and Hydro Midsize Walk-Behinds
- Bobcat 3000/4000/6000/7000 Series
- All Ryan Models

### Guidelines for Reimbursement:

To receive credit, the Dealer must submit a Rebate Request Form within 15 days of the actual sale date. Credit will be issued to the Dealer upon receipt of warranty registration. Required material for rebate:

- Completed Rebate Request Form
- Copy of Invoice to Dealer showing discounted Demo pricing
- All Demo submissions will be made by email only to: [claims@stevenwillandinc.com](mailto:claims@stevenwillandinc.com)

Demonstration units under this program are not eligible for any other sales program rebates, spiffs, credits, or discounted prices.

### Demonstrator Limited Warranty

To be eligible for the demonstrator warranty, the demonstrator must be registered with Bobcat as a demo unit. The start date will default to the date credit is issued against a unit for demonstrator use. At the time of the sale the purchaser will receive the remainder of the warranty that's available.

All demonstration orders must be placed on a separate order and after the qualifying dealer's order has been placed.



## Bid Assistance Program

The Bobcat and Ryan Tax Exempt Bid Assistance Program has been established to enable Bobcat and Ryan Dealers to compete for and make sales in which Bobcat and Ryan products will be highly visible in use. Bid assistance is available on sales to the following organizations:

- 1) **Non-Profit** Churches, church supported schools, church supported cemeteries, etc. a) IRS exemption number required
- 2) **Tax Supported** States, counties, cities HUD, etc.
- 3) **State Regulated** Utilities, Toll Facilities, Port Authorities, etc.
- 4) **Independent Contractors (Only Applies to Bobcat or Ryan Eligible Products)** May qualify for special Bid Assist discounts on government tax-supported agencies provided that:
  - a) Bobcat/Ryan equipment purchased is to be used exclusively for the fulfillment of a contract that was awarded only to a tax-supported or state-regulated agency that is eligible to receive Bid Assist discount. Non-profit groups are not eligible.
  - b) Awarded Contract is for a minimum of 12 months with at least six (6) months remaining on the contract.
  - c) Copy of eligible contract must be attached along with all other documentation.
  - d) **Prior Approval must be obtained to utilize this feature. Contracts may be verified as needed.**

### Eligible Products:

- Bobcat Belt Drive and Hydro Midsize Walk-Behinds
- Bobcat 4000/6000/7000 Series
- All Ryan Models
- Bobcat Manufactured Accessories and Attachments Sold for Inclusion with Bid Units
- Ryan Manufactured Accessories and Attachments Sold for Inclusion with Bid Units

### Bid Assistance Qualifications:

- Dealers are required to discount units and qualifying attachments and accessories a minimum of 15% from MSRP
- Dealer will receive a 5% rebate from standard dealer cost
- Dealers may submit bids at greater than 15% from MSRP to secure the purchase but dealer rebate will remain at 5% from standard dealer cost
- Upon sale warranty registrations must be completed and filed with Doosan Bobcat Johnson Creek
- Upon sale units must be paid off in full from Dealers floor plan

### Guidelines for Reimbursement:

To receive credit, the Dealer must submit a Rebate Request Form within 15 days of the actual sale date to their Distributor. Upon Distributor approval, Dealer documents will be forward to Doosan Bobcat Johnson Creek for processing. Credit will be issued to the distributor upon receipt of warranty registration and floor plan liquidation. Bid assistance credit to the Dealer will be issued directly from the Distributor. Required material for rebate:

- Completed Rebate Request Form
- Copy of the invoice to the customer showing actual bid awarded pricing
- Copy of the Bid & IRS exempt number and a copy of contract (if landscape contractor)
- All Bid submissions will be made by email only to: [claims@stevenwillandinc.com](mailto:claims@stevenwillandinc.com)



## Fleet Sales Program

Bobcat and Ryan Dealers are encouraged to pursue Large Commercial Account sales. To ensure the Dealer's profitability and competitive pricing when dealing with Fleet Purchasers, we have developed the Bobcat and Ryan Fleet Purchasing Program.

Customers eligible under Bid Assistance (non-profit) are not eligible for this program

Dealers will be eligible for a Fleet Rebate when the following requirements are met:

- Fleet customer purchases Bobcat and or Ryan products on one purchase order
- A minimum of \$15,000 at Fleet Sale Price in any combination of Bobcat and Ryan products

### Eligible Product Categories:

- Bobcat Belt Drive and Hydro Midsize Walk-Behinds
- Bobcat 4000/6000/7000 Series
- All Ryan Models

### Terms & Conditions:

- Purchase order must call for complete delivery of a \$15,000 fleet price minimum order
- A Fleet Customer's net invoice for each eligible unit (\$15,000 minimum) must reflect a minimum discount off Manufacturer's Suggested List Price (excluding sales tax) of 15% from MSRP
- Dealers will receive a 5% rebate from standard dealer cost
- The Fleet Program customer's original qualifying purchase makes that company eligible for re-orders at the same Fleet Program price (discount) effective for 12 months from the day of purchase
- Warranty registrations must be completed and filed with Doosan Bobcat Johnson Creek
- Units must be paid in full from Dealers floor plan

### Guidelines for Reimbursement:

To receive credit, the Dealer must submit a Rebate Request Form within 15 days of the actual sale date to their Distributor. Upon Distributor approval, Dealer documents will be forward to Doosan Bobcat Johnson Creek for processing. Credit will be issued to the distributor upon receipt of warranty registration and floor plan liquidation. Fleet purchase assistance credit to the Dealer will be issued directly from the Distributor. Required material for rebate:

- Completed Rebate Request Form
- Copy of Dealer Invoice to Customer showing actual fleet purchase pricing
- All Fleet submissions will be made by email only to: [claims@stevenwillandinc.com](mailto:claims@stevenwillandinc.com)

These programs supersede all current published programs. Doosan Bobcat Johnson Creek reserves the right to withdraw or modify the above programs at any time with proper notice to the channel. This program can not be used in conjunction with any other sales programs or discounts.



## 2021 Co-Op Program

The 2021 Co-Op allowance will be one percent (1%) of wholegood purchases of Bobcat (white) mowers, less returns per quarter. At the start of each quarter, Dealers will begin accruing their Co-Op allowances. These Co-Op funds must be used by the end of the quarter, as each subsequent quarter is treated as a separate entity from the next.

All Co-Op Advertising Claim Forms must be submitted to Marketing ([claims@stevenwillandinc.com](mailto:claims@stevenwillandinc.com)) no later than 30 days following the close of each quarter. All Co-Op advertising under this program **must have prior approval** from a Doosan Bobcat Johnson Creek Regional Sales Manager.

Dealer account with Doosan Bobcat Johnson Creek and Wells Fargo must be in good standing. The development programs for which you request reimbursement must fully comply with the Co-Operative Advertising Program guidelines contained in this document.

Doosan Bobcat Johnson Creek will share eligible Co-Op costs on a 50/50 basis with Dealers, up to the 1% allowance.

### Eligibility

The following are approved Co-op advertising/marketing expenses:

- Newspaper, Radio, TV
- Outdoor lighted signs, Outdoor Billboards, Direct mail
- Shows, Fairs, Dealer Open Houses
- Other advertising media, if approved in advance by Bobcat Marketing Department

The following functions and promotions are specifically excluded in the Co-op Program:

- Ads or promotions that solely promote your dealership
- Agency fees and ad preparation costs
- Classified advertising
- Hospitality parties
- Alcoholic beverages
- The cost of golf tournaments, donations, or payment of association dues
- Costs associated with Bobcat/Ryan/Steiner Service Schools when conducted by a Doosan Bobcat Johnson Creek field service representative. Since Doosan Bobcat Johnson Creek is providing the instructor for these Service Schools, at no cost to you, additional costs associated with these schools are considered the responsibility for the Dealer.

**These programs supersede all current published programs. Doosan Bobcat Johnson Creek reserves the right to withdraw or modify the above programs at any time with proper notice to the channel. This program cannot be used in conjunction with any other sales programs or discount**



**Bobcat®**